

TE DC

TYLER ECONOMIC DEVELOPMENT COUNCIL 2010 ANNUAL REPORT

2010 PROJECTS

These numbers show
the status of

projects as of

December 31, 2010.

A number of

projects are tracked

by TEDC over several years

as a result of

incentive contracts.



T E X A S

Economic
Development
Council, Inc.

2010 PROJECTS

ARMED FORCES RESERVE TRAINING CENTER

New \$ Plant/Equipment in 2010.....\$16,333,333
New SF Construction in 2010123,000

DG PRINT AND PACK

New \$ Plant/Equipment in 2010.....\$1,200,000
New SF Leased in 20106,896
New Jobs in 20109

GENCORE

New \$ Plant/Equipment in 2010.....\$717,754
New Jobs in 20102

TEXAS STATE VETERANS NURSING HOME

New \$ Plant/Equipment in 2010.....\$7,736,593
New Jobs in 201031
New SF Construction in 2010.....90,000

TYLER PIPE

Retained Jobs in 2010.....306
New \$ Plant/Equipment in 2010\$377,599

LOAN ACTIVITY 1992-2010

- 28 loans to 24 companies
- \$2.87 million loaned
- 537 new jobs created

In 2010, TEDC had 2 continuing loan projects and 1 new loan to DG Print and Pack.

TAX ABATEMENT ACTIVITY 1990 - 2010

- 36 projects with 26 companies
- \$422 million in new plant and equipment
- 3,852 new primary jobs created
- 5,997 primary jobs retained
- 3.4 million square feet of new building construction

In 2010, TEDC had 5 continuing projects and 1 new abatement for GenCore.

**Targeting Primary Employers
to Diversify the Tyler / Smith County
Economy and Create New Job
Opportunities**

TEDC PROJECTS

RETENTION & EXPANSION

2010

Projects.....2
New Jobs.....2
Retained Jobs306
New Investment\$1,095,353

1989 - 2010

Projects67
New Jobs4,232
Retained Jobs9,770
New Investment.....\$388,759,506

NEW & SMALL BUSINESS DEVELOPMENT

2010

Projects.....1
New Jobs.....9
New Investment\$1,200,000

1989 - 2010

Projects38
New Jobs860
New Investment\$33,002,813

RELOCATIONS

2010

Projects.....2
New Jobs.....31
New Investment\$24,069,926

1989 - 2010

Projects38
New Jobs2,822
New Investment\$147,882,520

TOTAL JOBS & INVESTMENT

2010

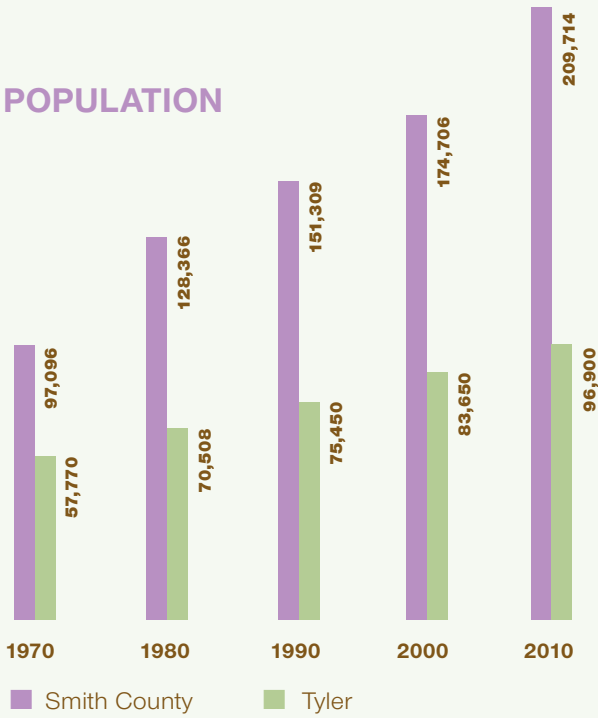
Projects.....5
Ongoing Projects9*
New Jobs142
Retained Jobs306
New Investment\$30,279,205

*Ongoing projects include: 413 Strengthgear, Action Cleaning Systems, Vernon E. Faulconer, Inc., Hood Packaging, Industrial Lube, MSB, Sealtite Building Fasteners, Thoroughbred Motorsports & Trane

1989 - 2010

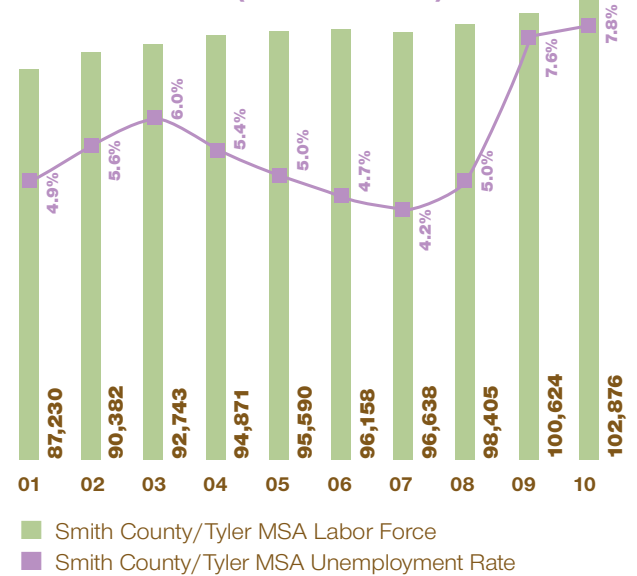
Projects143
New Jobs7,914
Retained Jobs9,902
New Investment\$569,644,839

POPULATION



Source: U.S. Census Bureau

WORKFORCE (TYLER MSA)



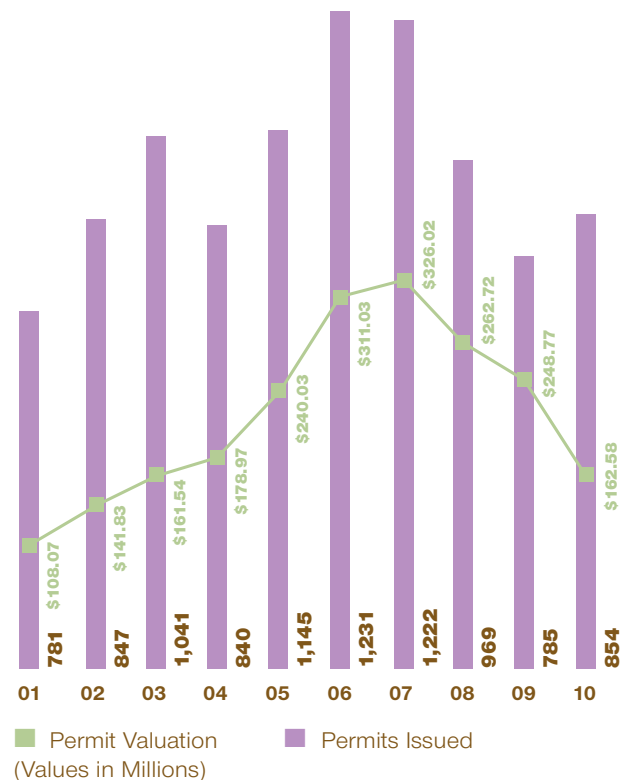
Source: Texas Workforce Commission

SMITH COUNTY HOME SALES



Source: Greater Tyler Association of Realtors

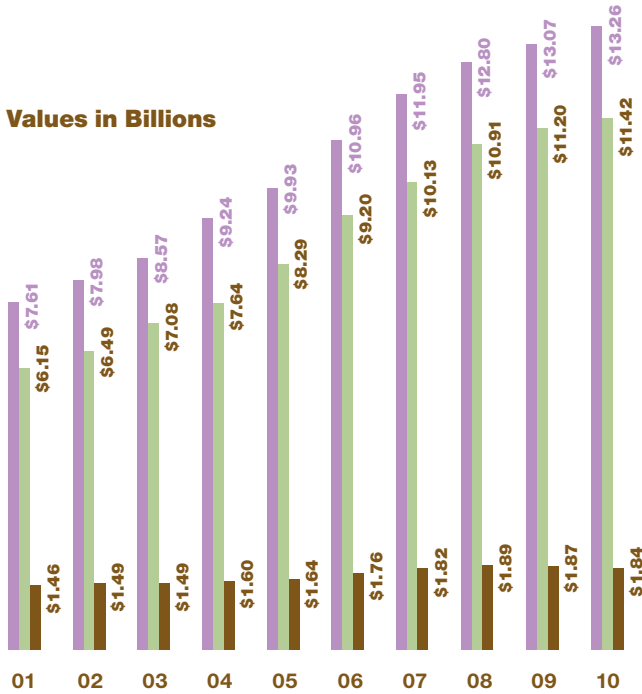
BUILDING PERMITS



Source: City of Tyler

SMITH COUNTY PROPERTY VALUATIONS

Values in Billions

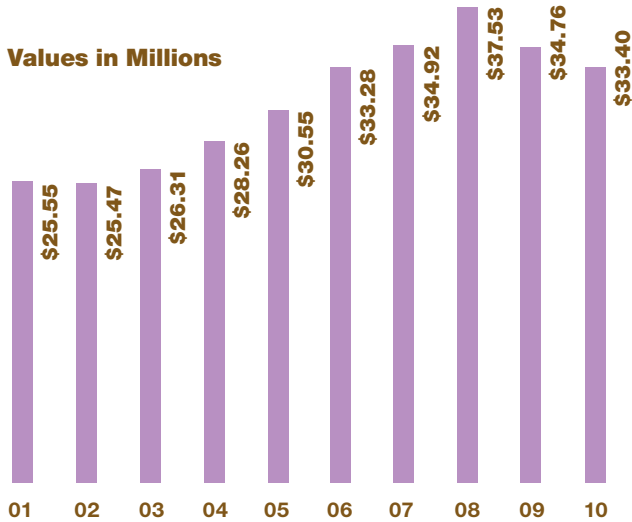


- Total Property
- Real Property
- Personal Property

Source: Smith County Appraisal District

SALES TAX ALLOCATIONS

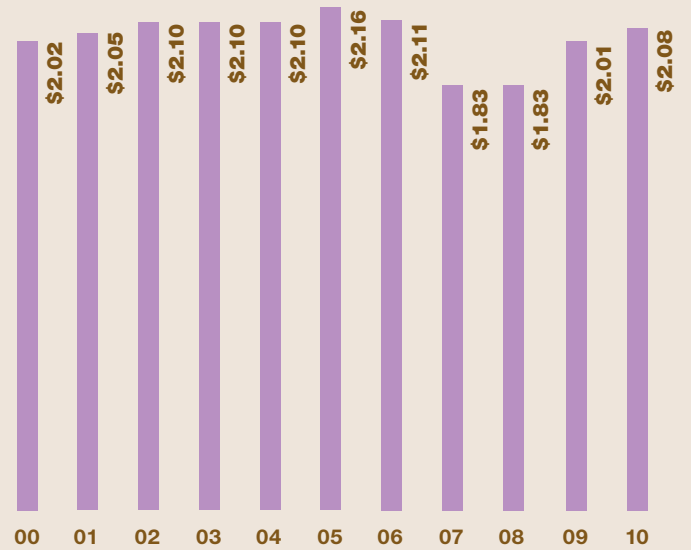
Values in Millions



- Sales Tax Allocations (City of Tyler)

Source: Texas Comptroller

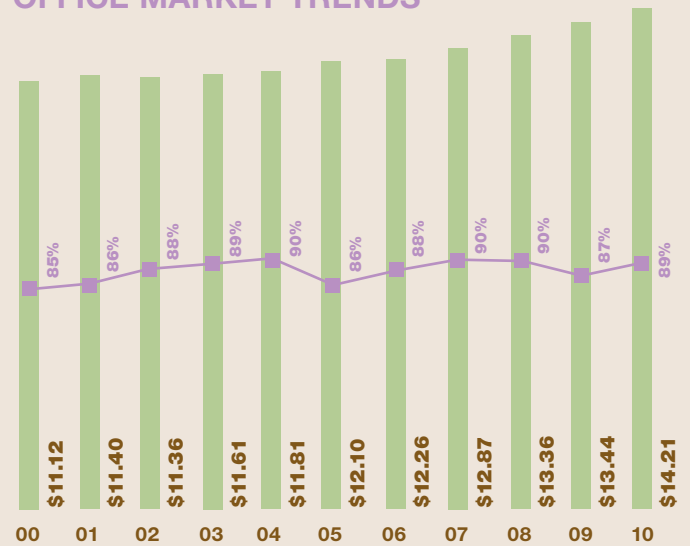
PROPERTY TAX RATES



- Property Tax Rates Per \$100 Valuation (Within City of Tyler)

Source: Smith County Appraisal District

OFFICE MARKET TRENDS



- Office Lease Rate
- Office Occupancy Rate

Source: Burns Commercial Properties



T E X A S

Economic
Development
Council, Inc.

2010 TYLER ECONOMIC DEVELOPMENT COUNCIL INVESTORS

PLATINUM INVESTORS

\$50,000 & above

City of Tyler
Industrial Foundation
Smith County

GOLD INVESTORS

\$25,000 - \$49,999

Brookshire Grocery Company
East Texas Medical Center

SILVER INVESTORS

\$5,000 - \$24,999

The R.W. Fair Foundation
Vernon E. Faulconer, Inc.
Mentoring Minds
Oncor Electric Delivery
Potter Minton
Southside Bank
Steele Acquisitions
The Trane Company
Transit Mix Concrete & Materials
Trinity Mother Frances Hospitals
& Clinics
Tyler Pipe Company

BRONZE INVESTORS

\$2,500 - \$4,999

Adams Consulting Engineers, Inc.
Allen Samuels East Texas Dodge,
Chrysler, Jeep
ALLMARK, Inc.
Apex Geoscience, Inc.
AT&T
Austin Bank
BancorpSouth

Bank of America / Merrill Lynch
BankTexas
Barker Interests
Beaird Resources, Inc.
Boone & Boone Construction
Bosworth & Associates
The C. T. Brannon Corporation
Buchanan Advisory & Consulting
Burns Commercial Properties, LLC
Capital One Bank
Carrier Corporation
CB&I
CenterPoint Energy
Central Title/Smith County
Citizens 1st Bank
Citizens National Bank
City of Whitehouse
Classic Tyler Motors
Delek Refining, Ltd.
Eubanks Harris Roberts Craig
Architects, Inc.
FirstBank
Food Fast Corporation
Freese & Nichols
Garrett & Assoc. General
Contractors
The Genecov Group
Greater Texas Capital Corporation
Greater Tyler Assoc. of Realtors
Hargis Ind., Inc./E TX Fasteners, Inc.
Hebb Management
Heritage Land Bank
Hood Packaging, Inc.
Interlink Real Estate Services
L & L Asphalt

Landmark Title
A. R. Lay Construction, Inc.
Lindale Economic Development Corp.
Linebarger, Goggan, Blair &
Sampson
Ron Mabry & Associates Architects
Oak Hill Montessori School
Overhead Door Co. of Tyler
PBS&J
Prosperity Bank
Pyramid Homes
Ramey & Flock
Regions Bank
Republic Services
Reynolds & Kay, Inc.
Riter Management Co., L.C.
Roosth Production Co.
RPR Construction Co.
Schaumburg & Polk, Inc.
Sellers - Patterson Insurance
Smith County Municipal Utility Dist. #1
John Soules Foods, Inc.
SPEA America
Suddenlink
Target Distribution Center
Texas Bank and Trust
Texas Spine & Joint Hospital
Threlkeld & Company Insurance
Traff Asset Management
Gary R. Traylor & Associates
Tyler Area Builders Association
Tyler Beverages, Inc.
Tyler Building Systems Co.
Tyler Junior College
Tyler Packing Company, Inc.

The University of Texas Health
Science Center at Tyler
Vesuvius USA
Wilson Law Firm

CONTRIBUTORS

Up to \$2,499

Abegg Willis & Associates
Bailes & Co., P.C.
Bank of Tyler
Barrett & Thomas
William I. Beasing, CLU
Allen Bell Property Services
Citizens State Bank
Estes McClure & Associates, Inc.
ETTL Engineers & Consultants
Express Employment Professionals
Henry & Peters, P.C.
Lindale State Bank
Motor Trike
Robert Patterson
Prothro, Wilhelmi & Company
R & R Lawns
A. E. Shull & Company
Troup Community Development Corp.
Tyler Coca-Cola Bottling Co.
The University of Texas at Tyler
Wynne Interests

IN-KIND

Gollob, Morgan, Peddy, & Co.
KETK-NBC 56
KLTV-Channel 7
Texas College

Investor contributions have enabled TEDC to work with 143 projects that have created 7,914 new jobs, retained 9,902 jobs and invested over \$569 million in Tyler/Smith County. A complete Annual Report is available at www.tedc.org.

STAFF

Tom Mullins *

President / CEO
(TEDC / TACC)

Phyllis Schneider

Vice President, Finance

Jonas Titas

Economic
Development
Specialist

Nikki Hodges

Finance Assistant

Chris Wynn *

Director, Information
Technology
(TEDC, TACC, CVB)

Pam Grime *

Executive Assistant
(TEDC / TACC)

Stephanye Petree*

Administrative Assistant
(TEDC / TACC)

Kathy Kurtz

Bookkeeper

* Shared Employee

BOARD OF DIRECTORS

Paula Anthony
Joel Baker
Barbara Bass
Rea Boudreaux
Taylor Burns
Kirk Calhoun
Stephen Carter
Kathey Comer
Shannon Dacus
Tom Ellis
Dwight Fennell
Randy Garrett
John Hart
Joe Hebb
Charles Hill
David Lockridge
Michael Lujan
Rodney Mabry
Ron Mabry
Mark McDaniel
Mike Metke
Tom Mullins
Pat Pinkerton
Rick Rayford

Felicity Reedy

Stan Riley

Linda Sellers

Jason Surratt

Mike Swift

Mike Thomas

Clay Thompson

Lonny Uzzell

Ed Wallace

Jerry Woolverton

Lynda York

Ex-officio

Henry Bell

Herbert C. Buie

Bobby Curtis

Barham Fulmer

Randy Roberts

Herwana Lewis Sirls

Jimmy Wynne, Jr.

Founding Chairman

A.W. Riter, Jr.

1924-2003

EXECUTIVE COMMITTEE

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Chairman of the Board
President
The C.T. Brannon Corporation

Tom Ellis

Vice Chairman
Senior Vice President
John Soules Foods, Inc.

Paula Anthony

Secretary/Treasurer
Vice President
ETMC Regional Healthcare System

Tom Mullins

President / CEO
Tyler Economic Development
Council

Felicity Reedy

Immediate Past Chair
President
The Genecov Group

Taylor Burns

Real Estate Committee Chair
President
Burns Commercial Properties, LLC

Joe Hebb

Finance Committee Chair
Consultant
Hebb Management

Lonny Uzzell

Resource Committee Chair
Executive Vice President
Southside Bank

Joel Baker

Smith County Representative
County Judge
Smith County

Mark McDaniel

City of Tyler Representative
City Manager
City of Tyler

Lynda York

Ex-officio
Chamber of Commerce Chairman
V.P./Deposit Operations
Coordinator
BancorpSouth