



TYLER ECONOMIC DEVELOPMENT COUNCIL, INC.

2015 ANNUAL REPORT

Targeting Primary Employers to Diversify the Tyler / Smith County Economy and Create New Job Opportunities

2015 TEDC PROJECTS

BROOKSHIRES*

New Jobs in 20155
 New \$ Plant / Equipment\$2,433,131

CASCADE MANUFACTURING

New Jobs in 201510
 New \$ Plant / Equipment\$712,800

CENTENE

New Jobs in 201518
 New \$ Plant / Equipment.....\$264,382

FRESENIUS

New Jobs in 201540

HOOD PACKAGING

New Jobs in 201518
 New \$ Plant / Equipment\$3,688,254

JOHN SOULES FOODS

New Jobs in 2015180
 New \$ Plant / Equipment.....\$8,174,000

REEF SERVICES

New \$ Plant / Equipment\$11,963

SCOTTS HYPONEX

New Jobs in 20155
 New \$ Plant / Equipment\$4,422,452

TRANE*

New \$ Plant / Equipment\$3,140,699

TYLER PIPE*

New \$ Plant / Equipment.....\$1,419,578

VME PROCESSING

New Jobs in 201545
 New \$ Plant / Equipment.....\$948,794

TOTAL JOBS321

TOTAL INVESTMENT\$25,216,053

*Texas Enterprise Zone Award

2015 TOTALS

RETENTION & EXPANSION 2015

New Projects2
 New Jobs220
 New Retained Jobs80
 New Investment\$8,174,000

RELOCATIONS 2015

New Projects1
 New Jobs10
 New Investment\$712,800

TOTAL JOBS & INVESTMENT 2015

Projects.....11
 New Jobs321
 Retained Jobs121
 New Investment\$25,216,053

TAX ABATEMENT ACTIVITY

In 2015, TEDC had 6 continuing tax abatement projects.

Tax Abatement Activity 1990 - 2015

- 43 Projects with 31 Companies
- \$557 Million in New Plant & Equipment
- 4,865 New Primary Jobs Created
- 6,038 Primary Jobs Retained
- 3.5 Million SF of New Building Construction

LOAN ACTIVITY

In 2015, TEDC had 3 continuing loan projects.

Loan Activity 1992 - 2015

- 30 Loans to 26 Companies
- \$3,216,765 Loaned
- 547 New Jobs Created

HISTORICAL TOTALS

RETENTION & EXPANSION

1989 - 2015

Projects75
 New Jobs4,703
 Retained Jobs11,699
 New Investment\$532,403,816

RELOCATIONS 1989 - 2015

Projects46
 New Jobs3,349
 New Investment\$216,764,034

NEW & SMALL BUSINESS DEVELOPMENT 1989 - 2015

Projects40
 New Jobs1,001
 New Investment\$44,870,299

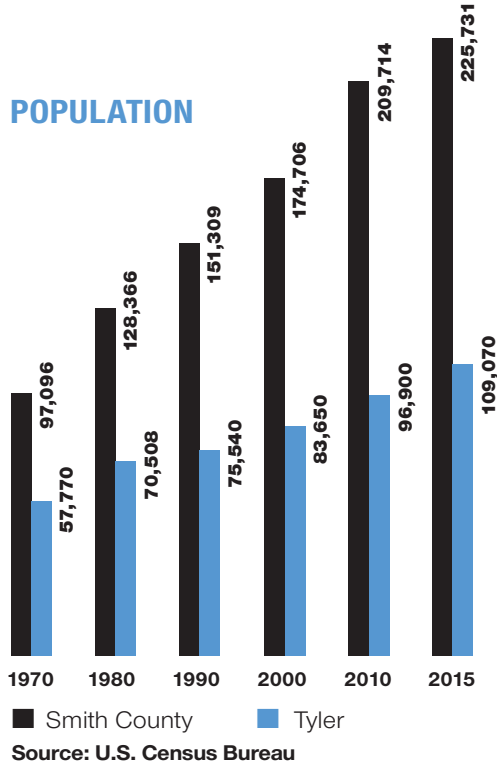
TOTAL JOBS & INVESTMENT 1989 - 2015

Projects161
 New Jobs9,054
 Retained Jobs11,831
 New Investment\$794,038,149

2015 PROJECTS

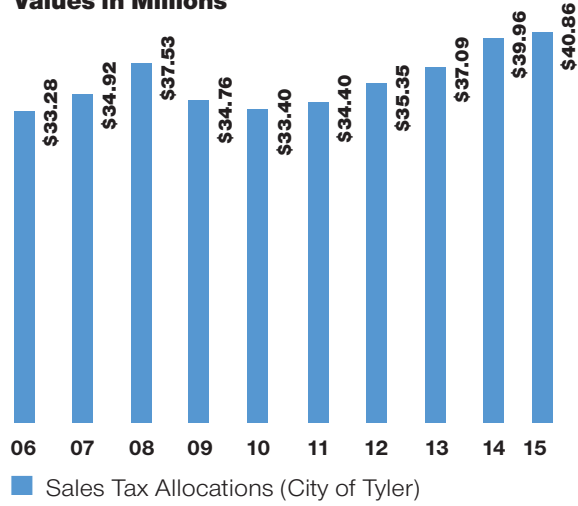
These numbers show the status of projects as of December 31, 2015. A number of projects are tracked by TEDC over several years as a result of incentive contracts.

POPULATION

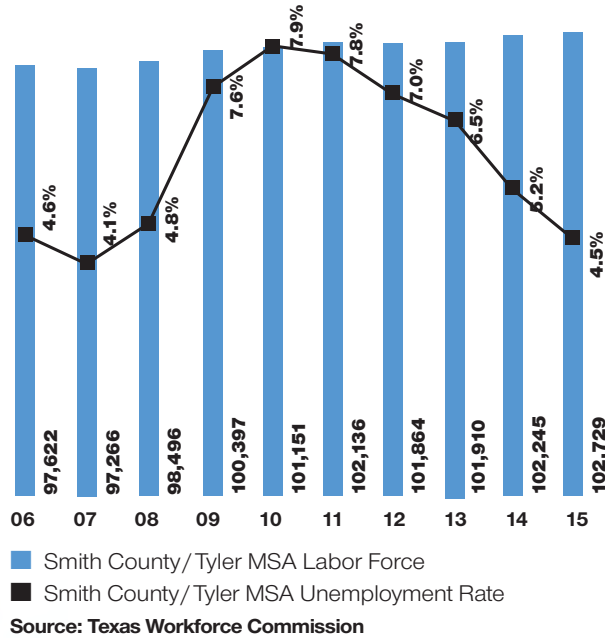


SALES TAX ALLOCATIONS

Values in Millions

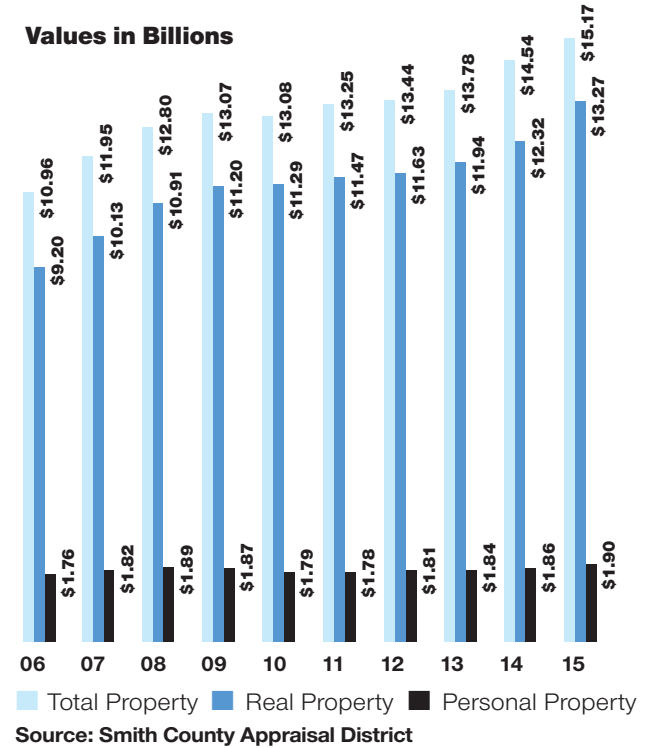


LABORFORCE AND UNEMPLOYMENT



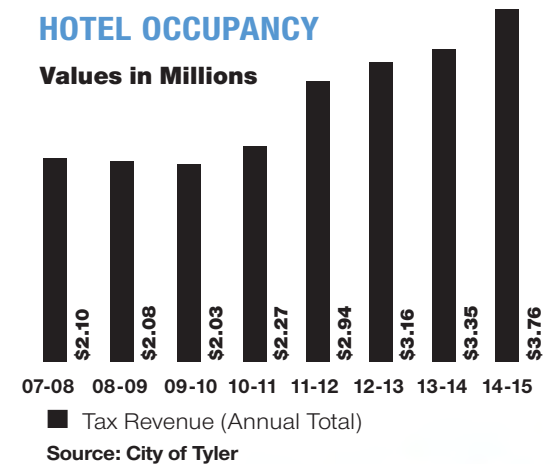
SMITH COUNTY PROPERTY VALUATIONS

Values in Billions

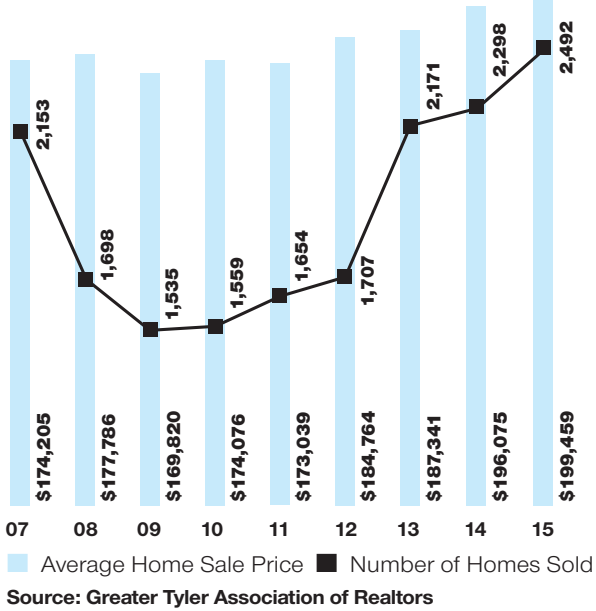


HOTEL OCCUPANCY

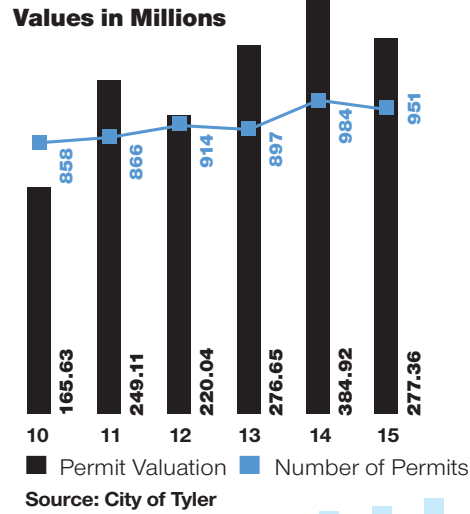
Values in Millions



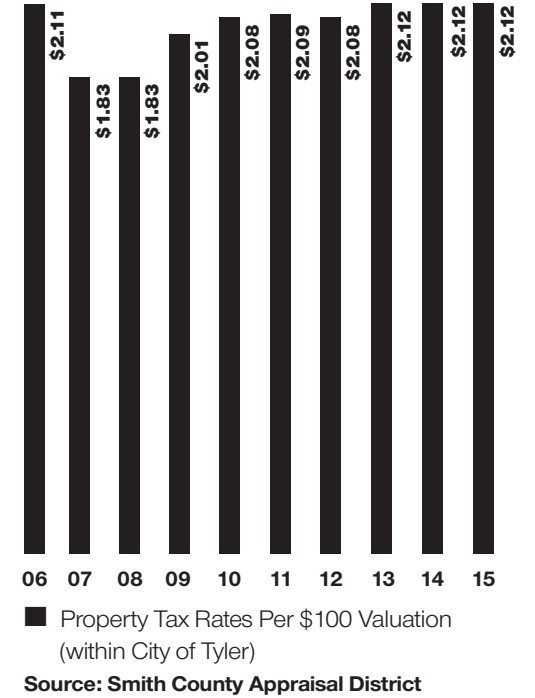
SMITH COUNTY HOME SALES



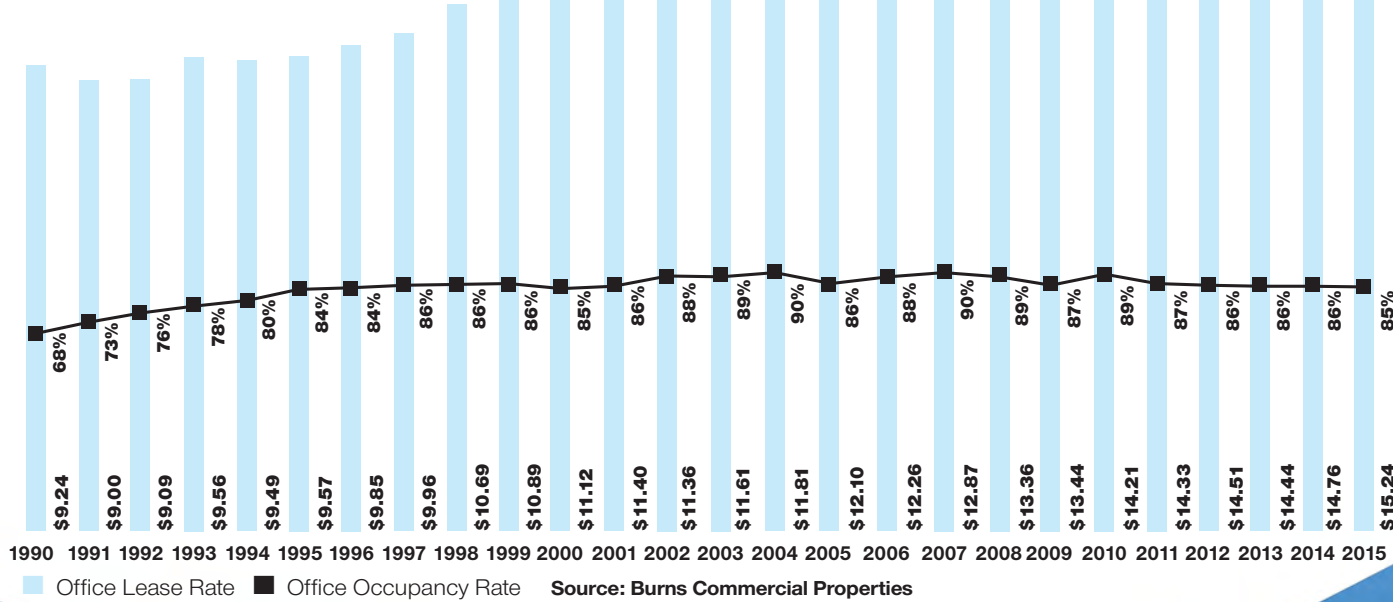
BUILDING PERMITS



PROPERTY TAX RATES



OFFICE MARKET TRENDS



BOARD OF DIRECTORS

Kimberly Ashley
Joel Baker
Edward Broussard
Todd Buchanan
Taylor Burns
Kirk Calhoun
Chad Cargile
Shannon Dacus
Tom Ellis
Dwight Fennell
Barham Fulmer
Bob Garrett
Randy Garrett
Lee Gibson
Charley Gordon
Martin Heines
JoAnn Hampton
Claude Henry
Charles Hill
Rosemary Jones
Rodney Mabry
Charles Merrell
Ray McKinney
Mike Metke
Tom Middleton
Tom Mullins
Pat Pinkerton
Tom Seale
Greg Simmons
Steve Taylor
Ed Thompson
Lonny Uzzell
Bob Westbrook
Steve Wiggs

EX-OFFICIO

Barbara Bass
Henry Bell
Rea Boudreaux
Herbert C. Buie
Bobby Curtis
Derrick Choice
Randy Roberts
Mike Thomas

FOUNDING CHAIRMAN

A.W. Riter, Jr.
1924-2003

CHAIRMAN 1993-1994

James C. Wynne, Jr.
1930-2013

EXECUTIVE COMMITTEE

LONNY UZZELL

Chairman of the Board
Executive Vice President
Southside Bank

SHANNON DACUS

Vice Chairman
Attorney
The Dacus Firm, P.C.

CHARLES HILL

Secretary / Treasurer
East Regional Manager,
Customer Operations
Oncor Electric Delivery

TOM MULLINS

President / CEO
Tyler Economic Development Council

TOM ELLIS

Immediate Past Chair
Executive Vice President
John Soules Foods

JOEL BAKER

Smith County Representative
County Judge
Smith County

TAYLOR BURNS

Real Estate Committee Chair
President
Burns Commercial Properties, LLC

CHAD CARGILE

Finance Committee Chair
President-East Texas
Regions Bank

BARHAM FULMER

Resource Committee Chair
Senior Vice President
Southside Bank

BOB GARRETT

At-Large
President
Fair Oil and Fair Management

EDWARD BROUSSARD

City of Tyler Representative
City Manager
City of Tyler

MIKE METKE

At-Large
President
Tyler Junior College

BOB WESTBROOK

Tyler Area Chamber of Commerce
Board Chair
President
W.R. Ventures, Inc.

INVESTORS

PLATINUM INVESTORS

\$50,000 & ABOVE

City of Tyler
Smith County
Tyler Industrial Foundation

GOLD INVESTORS

\$25,000 - \$49,999

Brookshire Grocery Company

SILVER INVESTORS

\$5,000 - \$24,999

Centene Corporation
East Texas Medical Center
The R.W. Fair Foundation
The Genecov Group
Greater Texas Capital Corporation
Mentoring Minds
Oncor Electric Delivery
Potter Minton Law Firm
Southside Bank
Steele Resources, LLC
Suddenlink
The Trane Company
Trinity Mother Frances Hospitals
& Clinics
Tyler Pipe Company

BRONZE INVESTORS

\$2,500 - \$4,999

Adams Consulting Engineers, Inc.
Apex Geoscience, Inc.
Atkins North America
Austin Bank
BancorpSouth
Beaird Resources, Inc.
Bisonwood Financial Management
Boone & Boone Construction
Bosworth & Associates
Brannon Corporation
BTH Bank
Burns Commercial Properties, LLC
Capital One Bank
CenterPoint Energy
Central Title
Citizens 1st Bank
Citizens National Bank
Classic Tyler Motors
Delek Refining, Ltd.
Drake Real Estate Investments
East Texas Municipal Utility District
EOG Resources
Eubanks, Harris, Roberts,
and Craig Architects, Inc.

Federal Title

Garrett & Associates
General Contractors, Ltd
Greater Tyler Association of Realtors
Hargis Industries/
Sealtite Building Fasteners, Inc.
Heritage Land Bank
Hood Packaging, Inc.
L & L Asphalt
Landbridge Commercial Properties
Landmark Title
Lay Construction, LLC
Lindale Economic Development Corp.
Linebarger, Goggan, Blair &
Sampson, LLP
Martin Marietta
MidSouth Bank
Oak Hill Montessori School
Overhead Door Co. of Tyler
Progressive Waste Solutions
Prosperity Bank
Ramey & Flock
Regions Bank
Republic Services
Residence Inn by Marriott
Reynolds & Kay, Inc.
Riter Management Co., L.C.
Roosth Production Co.
RPR Construction Co.
RS&H, Inc.
Schaumburg & Polk
Sellers - Patterson Insurance
John Soules Foods, Inc.
Target Distribution Center
Texas Bank and Trust
Texas Spine & Joint Hospital
Threlkeld & Company Insurance
TransCanada Pipeline USA
Gary R. Traylor & Associates
TSW Alliance, LLC
Tyler Area Builders Association
Tyler Beverages, Inc.
Tyler Building Systems Co.
Tyler Junior College
Tyler Packing Company, Inc.
UT Health Northeast
Vesuvius USA
W R Ventures, Inc.
Wilson Law Firm
WRL General Contractors

CONTRIBUTORS

UP TO \$2,499

Abegg, Willis & Associates
Bailes & Co., P.C.

Bank of Tyler
Barrett & Thomas
Allen Bell Property Services
Bullard Economic
Development Corporation
Citizens State Bank
Contractor's Supplies, Inc.
The Dacus Firm
Estes, McClure & Associates, Inc.
ETTL Engineers & Consultants
Express Employment Professionals
Eye Care Associates of East Texas
Vernon E. Faulconer, Inc.
Ben Fitzgerald Real Estate Svcs.
Henry & Peters, P.C.
Kilgore National Bank
Robert Patterson
Prothro, Wilhelm & Company
R & R Lawns
A. E. Shull & Company
Texas National Bank
Troup Community Development Corp.
Tyler Coca-Cola Bottling Co.
The University of Texas at Tyler
VME Fabricators
Wynne Interests

IN-KIND

Gollob, Morgan, Peddy, & Co., P.C.
KETK-NBC 56
KLTV-Channel 7
Texas College

STAFF

TOM MULLINS *

President/CEO
(TEDC/TACC)

FELECIA HERNDON

Vice President, Finance

DREW CAMPS *

Vice President, Information Technology
(TEDC, TACC, CVB)

KARLA ANDERS

Bookkeeper/SCRLF Manager

NIKKI HODGES *

Finance Assistant
(TEDC/TACC)

STEPHANYE PETREE *

Administrative Assistant
(TEDC/TACC)

VICTOR VALLE

Economic Development Specialist

* Shared Employee